

December 2011

Company Description

Jones Lang LaSalle

Company history

1760 1783

1968

1997

1999

2008

2011

Jones Lang Wootton founded in London

LaSalle Partners founded, operating primarily in the Americas

LaSalle Partners initial public offering

LaSalle Partners and Jones Lang Wootton merge to create Jones Lang LaSalle

Integrated global platform (NYSE ticker "**JLL**")

The Staubach Company and Jones Lang LaSalle combine operations

Largest merger in JLL history transforms U.S. local markets position

King Sturge (est. 1760) and Jones Lang LaSalle merge EMEA operations

Enhances strength and depth of service capabilities in the U.K. and EMEA



- Integrated global services platform
- Industry-leading research
- Superior client relationship management
- Consistent service delivery
- Innovative solutions to maximize value
- Strong brand
- Investment grade balance sheet

Jones Lang LaSalle

Leading real estate services and investment management firm

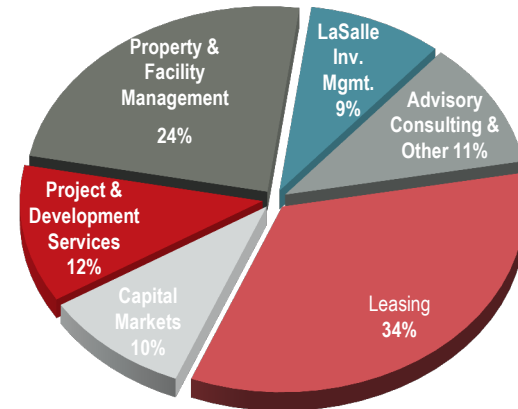
- Consolidator in a consolidating industry – 40 mergers and acquisitions since 2005
- Corporate Solutions driving growth and providing annuity revenue as outsourcing trend continues
- LaSalle Investment Management - a premier global investment manager winning new mandates
- Cash generating business model with investment grade balance sheet

Revenue by Segment (1)

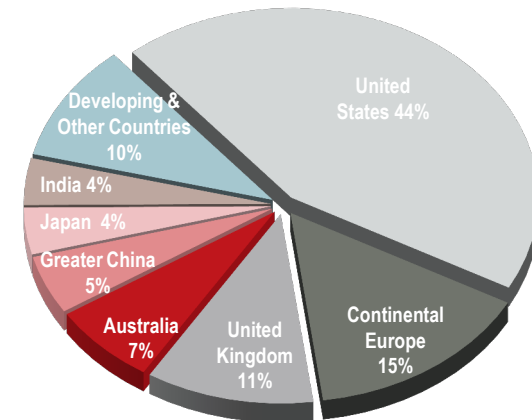
	YTD Q3 2011	FY 2010	FY 2009
Americas	41%	43%	42%
EMEA	26%	25%	26%
Asia Pacific	24%	23%	22%
LaSalle Investment Mgmt.	9%	9%	10%
Consolidated	100%	100%	100%

(1) Excludes equity losses

2010 Revenue = \$2.9 billion



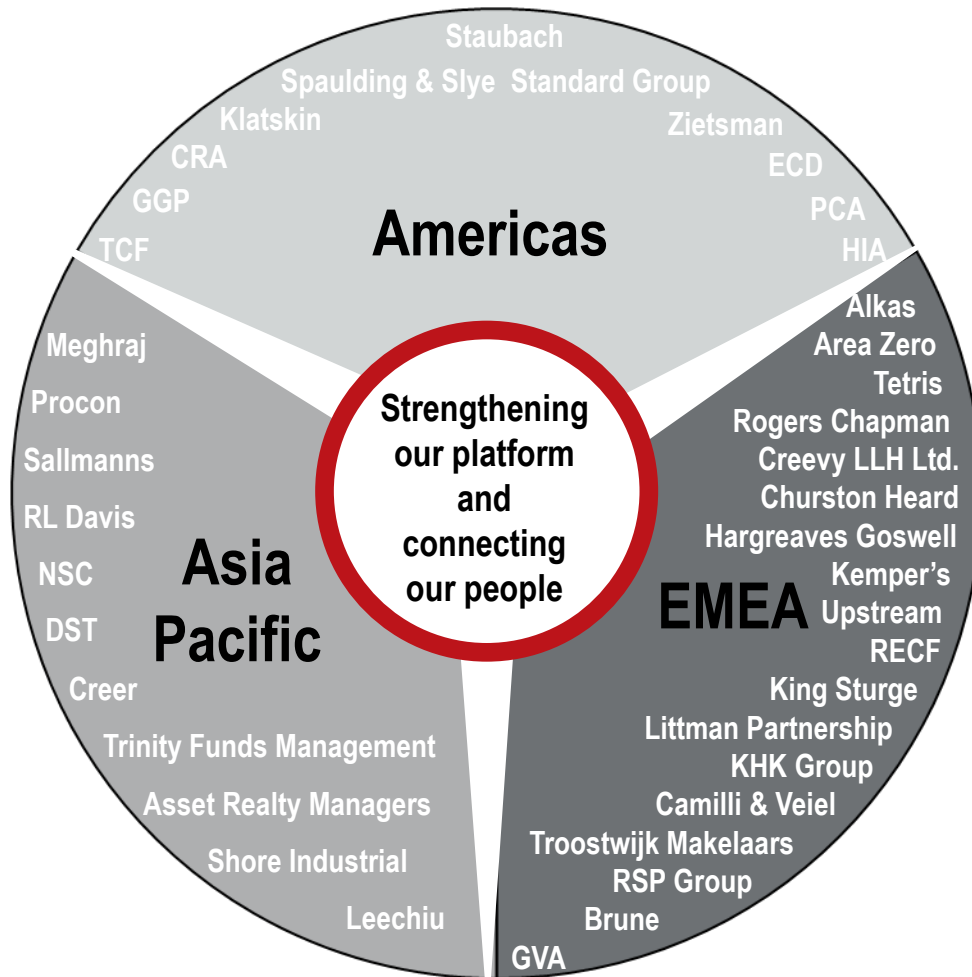
Diversified Service Lines...



... And Global Market Reach

Market Share and Service Line Expansion

40 acquisitions since 2005



Market share growth

- Middle Market Corporate Solutions
- Leasing
- Capital Markets
- Property Management
- Project & Development Services

Product and services expansion

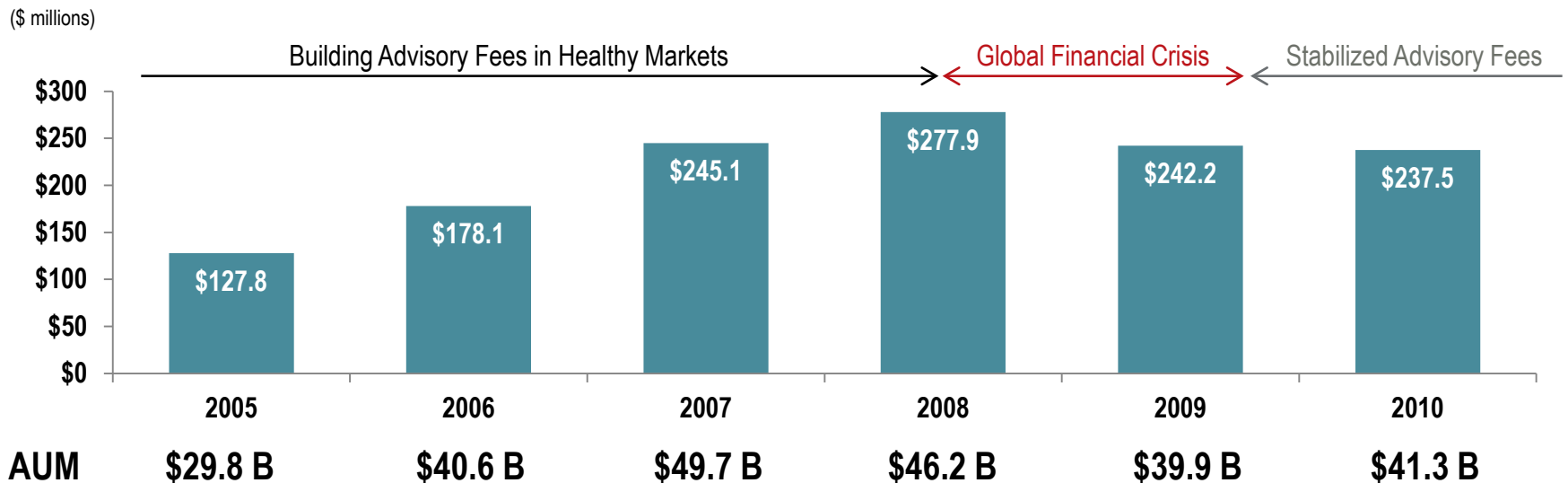
- Retail
- Industrial
- Energy & Sustainability Services
- Infrastructure
- Hospital / Healthcare
- Residential

LaSalle Investment Management

A decade of accomplishments

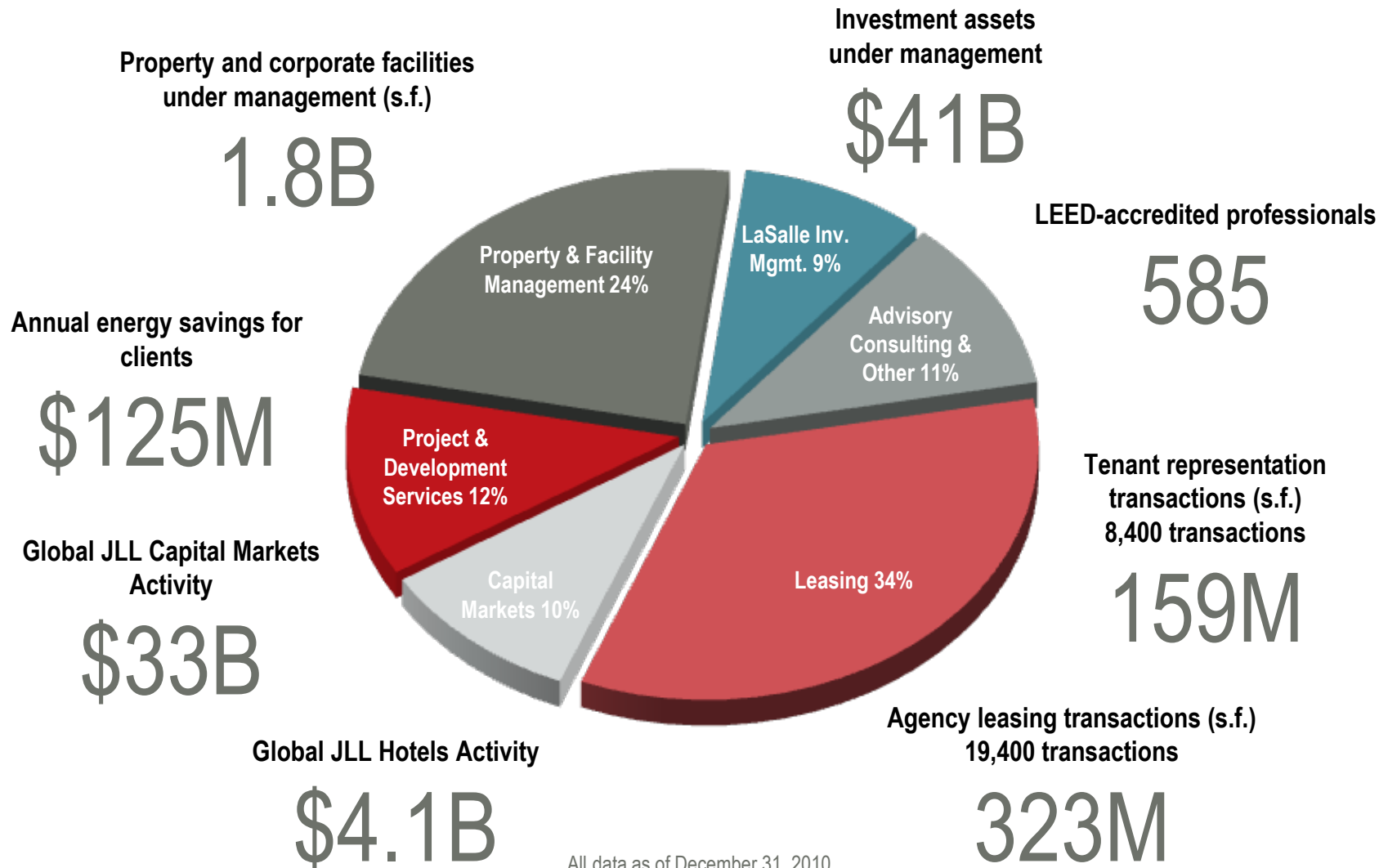
- **Global platform:** More than 300 institutional clients worldwide - investor base greater than 90% institutional
- **Investment Expertise:** Core, value add, opportunistic private investing across major property types
- **Consistent client service delivery system - worldwide**
- **Fully integrated global management team, compensation linked to growth in high-margin advisory revenue**
- **Results:** Ability to weather global property cycles, annuity revenue growth → financial stability, achieved scalable operations

2005 to 2010 Advisory Fees: 13% Compound Annual Growth Rate



Jones Lang LaSalle

More than 40,000 employees driving growth across service lines



Forward looking statements

Statements in this presentation regarding, among other things, future financial results and performance, achievements, plans and objectives and dividend payments may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance, achievements, plans and objectives of Jones Lang LaSalle to be materially different from those expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially include those discussed under “Business,” “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” “Quantitative and Qualitative Disclosures about Market Risk,” “Cautionary Note Regarding Forward-Looking Statements” and elsewhere in Jones Lang LaSalle’s Annual Report on Form 10-K for the year ended December 31, 2010 and in the Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 and in other reports filed with the Securities and Exchange Commission. There can be no assurance that future dividends will be declared since the actual declaration of future dividends, and the establishment of record and payment dates, remains subject to final determination by the Company’s Board of Directors. Statements speak only as of the date of this presentation. Jones Lang LaSalle expressly disclaims any obligation or undertaking to update or revise any forward-looking statements contained herein to reflect any change in Jones Lang LaSalle’s expectations or results, or any change in events.

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